



ONLINE VS OFFLINE: INVESTIGATING THE VALUE



EASY AS

1,2,3

Here at Wayte Travel Management we like to make booking business travel simple. Our booking process means after a quick phonecall to your dedicated travel consultant you will have 3 options to choose from.

1 PHONE CALL

Pick up the phone or email your dedicated travel consultant to discuss your requirements for the trip, whether that be air fares, hotels, rail or car hire.

2 MINUTES

In only a two minute conversation your Wayte Travel Management consultant will outline your options for the forthcoming trip.

3 OPTIONS

Your Wayte Travel Management consultant will provide you with three options, leaving you to decide what suits your needs best.

The options will provide, alternate prices, times and classes of travel.

KEEPING TRAVELLERS HAPPY

As a personal assistant we understand you are often making bookings for people, as well as having a million and one other things to do, having a dedicated travel consultant will do wonders for your work load.

DEDICATED TRAVEL CONSULANT

Not only are our team of travel consultants always aware of new airline routes launching, new hotel openings and new opportunities they also have their finger on the pulse of your travellers, knowing what your CEO or traveller likes in terms of airline, hotel chain and what class they travel in keep your travellers happy, and you can't put a price on a happy boss!

WE KNOW BUSINESS TRAVEL

We've got plenty of experience in the business travel market, we have been specialising in business travel services for over 40 years now, having previously been a business and leisure travel agent.

We have some of the best people in the industry in our business with our Managing Director, Chris Morris personally interviewing every member of staff within the business we ensure that not only are they knowledgeable, they're extremely personable ensuring your traveller knows everything about their upcoming trip.





KEEPING FARES

DOWN ↓

We understand that everyone wants to keep the cost down, Wayte Travel Management's offline bookings allow our clients to do so numerous ways:

FARE HOLDING

When booking through your dedicated business travel consultant, Wayte Travel's clients are able to hold a fare on a flight whilst you confirm they meet your requirements.

Holding fares is unique to offline bookings and can save the client up to £25 per low cost booking.*

When booking online you are faced with airline tactics used to get the most money from the customer. If you decide not to complete the booking and return to the website even minutes later due to your browser cookies, your price may have increased by over 7%*.

FARE SOURCING

As a travel management company we're able to source our fares from a range of places including our GDS (global distribution system) as well as having access to e-global and Advantage fares.

Our GDS, Sabre is used by approximately 400 airlines, 175,000 hotel properties, 200 tour operators, 50 rail carriers, 40 car rental outlets and 17 cruise lines to promote, personalize and sell their products to travel management companies, often providing preferential rates. †

Source:

* <https://www.theguardian.com/money/blog/2010/aug/07/computer-cookies-booking-online>

† <https://www.sabre.com/our-businesses/sabre-travel-network/>



AVAILABLE

24/7

Here at Wayte we understand that sometimes things don't go to plan, a lot of external factors out of anyone's control can come into play when travelling, we do our best to mitigate this:

OUT OF HOURS

We know that sometimes you need to get in touch with us, you are on business the other side of the planet and four time zones away but need to make an emergency booking or change your plans.

That's why at Wayte Travel Management we won't charge you to use our out of hours service whether in Atlanta or Zagreb you'll get fantastic service on your Wayte Travel account at no extra cost.

DON'T JUST TAKE OUR WORD

We are really proud of the reviews we receive at Wayte Travel Management, our latest client feedback report showed us how going the extra mile doesn't go unnoticed.

One of our clients said:

"They are always open, willing, flexible and accommodating in their approach when we want to make strategic business changes."

We have recently launched on Trustpilot and have seen five star reviews coming in thick and fast, if you'd like to leave a review or read about the great service we've been providing you can have a look at our Trustpilot page at:

<https://uk.trustpilot.com/review/waytetravel.co.uk>



We have a 5 star Trustpilot rating

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